

# Boost Your Cloud

With Ordina and Oracle OCI



[Ordina Oracle Cloud platform & Databases](#)

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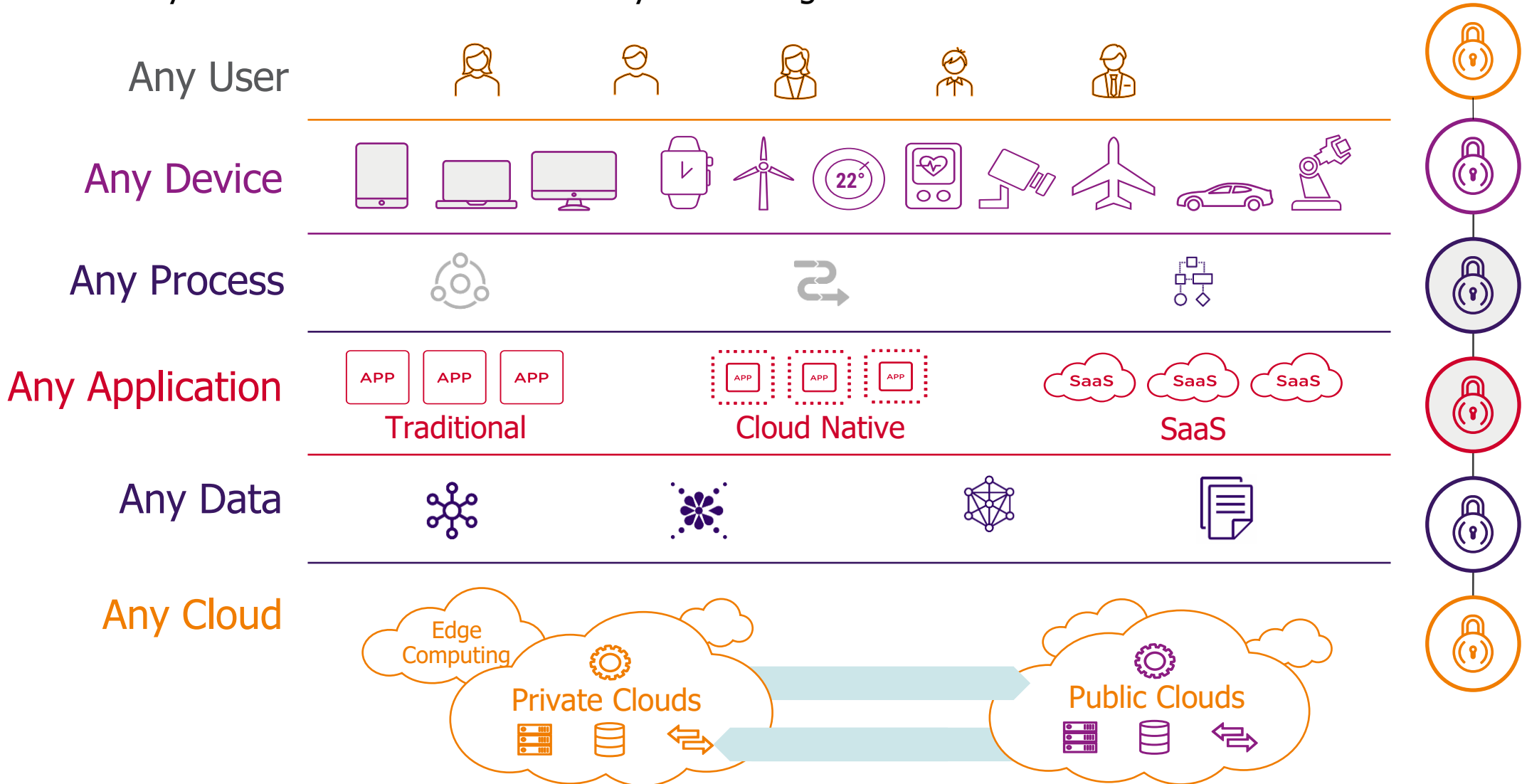
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 **ORDINA**  
a Sopra Steria company

 **TOBANIA**  
a Sopra Steria company

# Shaping the problem

Where do you come from and where are you heading?



# BOOST YOUR CLOUD

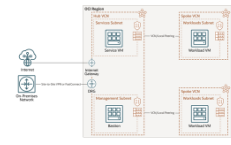
## "MOVE & ALWAYS IMPROVE"

### SCENARIO 1

**Landing Zone**

Scope:

- Landing zone build with standard security - Basic (Hub / Spoke Architecture)
- Basic OCI infrastructure setup (Network, compartments, security e.g.)



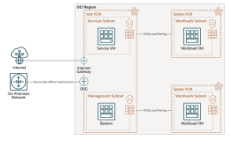
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### SCENARIO 2

3rd party application and databases

Scope:

- Mixed workloads, applications and databases
- Basic Landing Zone Build + VM setup up to 15 VM's (DB / Application)



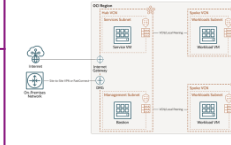
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### SCENARIO 3

Move custom Oracle DB Apps to OCI

Scope:

- Basic Landing Zone Build + Network & connectivity setup VPN/FastConnect
- Up to 1 Non-Prod & 1 Prod environments



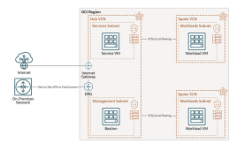
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### SCENARIO 4

EBS non-Prod & PROD migration

Scope:

- Basic Landing Zone Build + Network & connectivity setup VPN/FastConnect
- Up to 1 Non-Prod & 1 Prod environments



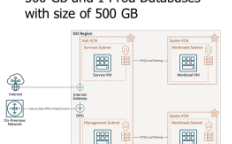
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### SCENARIO 5

Oracle DB migration

Scope:

- Oracle Database migration to OCI (DBCS, ExaCS, ADB)
- Basic Landing Zone Build 1 Non-Prod Databases with size of 500 GB and 1 Prod Databases with size of 500 GB



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Activity	Hours	Remarks
Customer/Network workshop	8 hours (2 Consultants)	Define customer needs and network requirements for the network architecture.
Network architecture	4 hours	We make an architecture overview and let the customer agree to the overview.
Tenency setup	2 hours	
Terraform setup	2 hours	
Terraform builds/rollouts + Database migration	40 hours	Excluding functional/technical upgrade issues.
Test and confirm	8 hours	
Total hours + price	64 -- €6400	
Hourly rate (for out of scope activities)	120	Extra out of scope hours can be bought up front at a discounted rate.

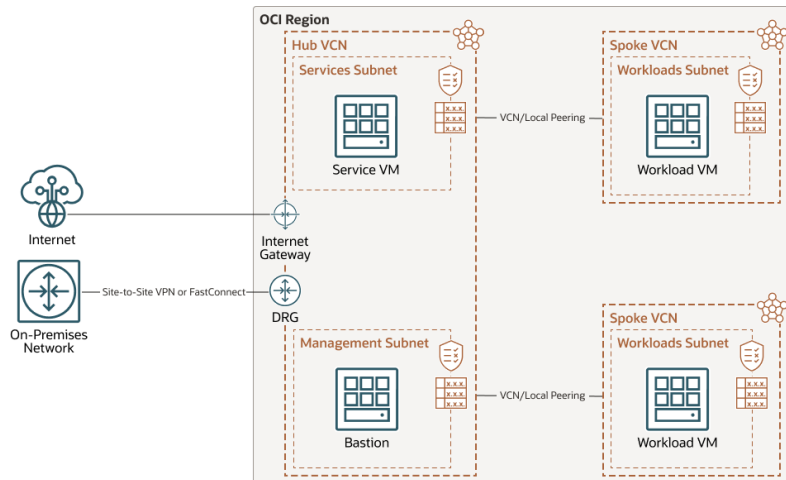
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# SCENARIO 1

## Landing Zone

Scope:

- Landing zone build with standard security - Basic (Hub / Spoke Architecture)
- Basic OCI infrastructure setup (Network, compartments, security e.g.)



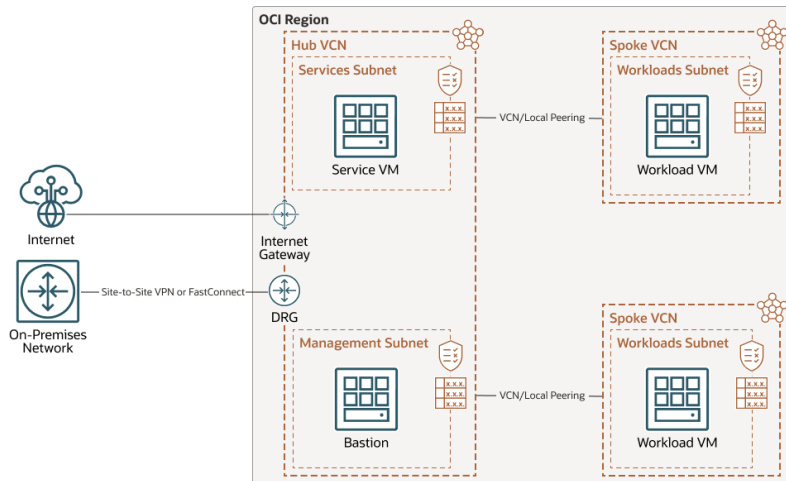
Activity	Hours	Remarks
Customer/Network workshop	8 hours (2 Consultants)	Define customer needs and network requirements for the network architecture.
Network architecture	8 hours	We make an achitecture overview and let the customer agree to the overview.
Tenency setup	2 hours	
Terraform setup	2 hours	
Terraform builds/rollouts	16 hours	
Test and confirm	8 hours	
Total hours + price	44 -- €4400	
Hourly rate (for out of scope activities)	120	Extra out of scope hours can be bought up front at a discounted rate.

# SCENARIO 2

## 3rd party application and databases

Scope:

- Mixed workloads, applications and databases
- Basic Landing Zone Build + VM setup up to 15 VM's (DB / Application)



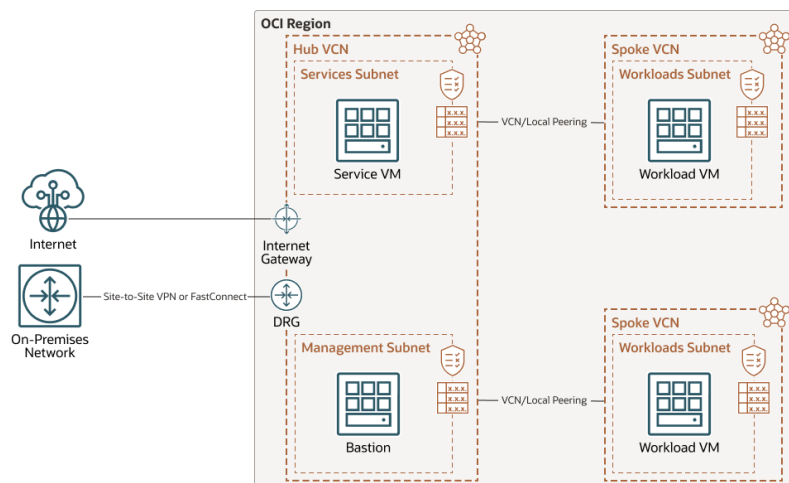
Activity	Hours	Remarks
Customer/Network workshop	8 hours	Define customer needs and network requirements for the network architecture.
Network architecture	8 hours	We make an achitecture overview and let the customer agree to the overview.
Tenency setup	2 hours	
Terraform setup	2 hours	
Terraform builds/rollouts	36 hours	Setup landingzone + VM setup up to 15 vm's (database and application migration out of scope)
Test and confirm	8 hours	
Total hours + price	64 -- €6400	
Hourly rate (for out of scope activities)	120	Extra out of scope hours can be bought up front at a discounted rate.

# SCENARIO 3

## Move custom Oracle DB Apps to OCI

Scope:

- Basic Landing Zone Build + Network & connectivity setup VPN/FastConnect
- Up to 1 Non-Prod & 1 Prod environments



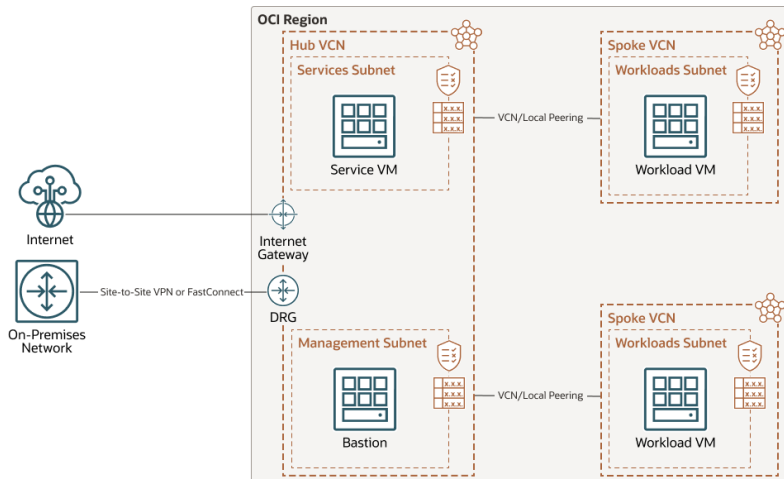
Activity	Hours	Remarks
Customer/Network workshop	8 hours (2 Consultants)	Define customer needs and network requirements for the network architecture.
Network architecture	8 hours	We make an achitecture overview and let the customer agree to the overview.
Tenency setup	2 hours	
Terraform setup	2 hours	
Terraform builds/rollouts + VPN/Fastconnect setup + App/DB migration	48 hours	Excluding DB upgrades and non documented setup. Excluding OS upgrades.
Test and confirm	8 hours	
Total hours + price	76 -- € 7600	
Hourly rate (for out of scope activities)	120	Extra out of scope hours can be bought up front at a discounted rate.

# SCENARIO 4

## EBS non-Prod & PROD migration

### Scope:

- Basic Landing Zone Build + Network & connectivity setup VPN/FastConnect
- Up to 1 Non-Prod & 1 Prod environments



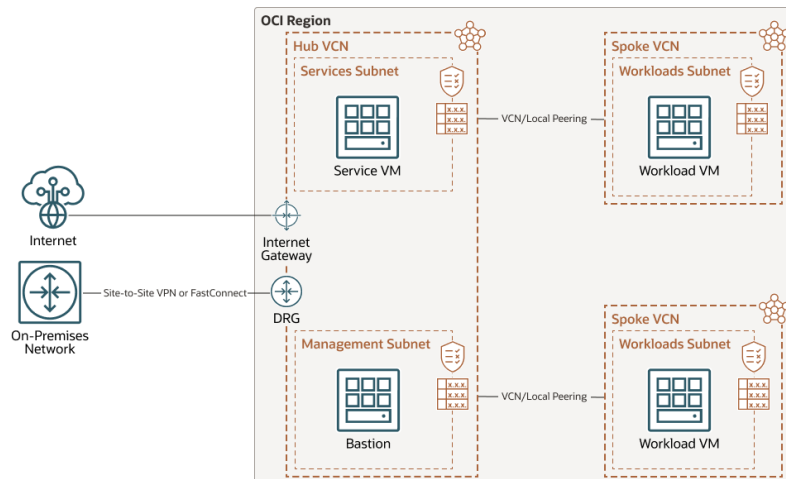
Activity	Hours	Remarks
Customer/Network workshop	8 hours (2 Consultants)	Define customer needs and network requirements for the network architecture.
Network architecture	8 hours	We make a achitecture overview and let the customer agree to the overview.
Tenency setup	2 hours	
Terraform setup	2 hours	
Terraform builds/rollouts + VPN/Fastconnect setup + EBS and DB migration	60 hours	Excluding DB upgrades and non documented setup. Excluding OS upgrades. Remark; All interfaces run through customer network.
Test and confirm	8 hours	
Total hours + price	88 -- €8800	
Hourly rate (for out of scope activities)	120	Extra out of scope hours can be bought up front at a discounted rate.

# SCENARIO 5

## Oracle DB migration

Scope:

- Oracle Database migration to OCI (DBCS, ExaCS, ADB)
- Basic Landing Zone Build 1 Non-Prod Databases with size of 500 GB and 1 Prod Databases with size of 500 GB



Activity	Hours	Remarks
Customer/Network workshop	8 hours (2 Consultants)	Define customer needs and network requirements for the network architecture.
Network architecture	8 hours	We make an achitecture overview and let the customer agree to the overview.
Tenency setup	2 hours	
Terraform setup	2 hours	
Terraform builds/rollouts +Database migration	40 hours	Excluding functional/technical upgrade issues.
Test and confirm	8 hours	
Total hours + price	68 -- €6800	
Hourly rate (for out of scope activities)	120	Extra out of scope hours can be bought up front at a discounted rate.



# MENU



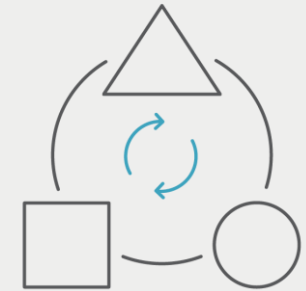
## Maintenance

We deliver 24/7 Maintenance on a plethora of Oracle products and the likes thereof



## Consultancy

Advice, scans, sourcing, teams and more



## Projects

Upgrades, migrations, maintenance and more

# IT Management

## 24/7 management of various Oracle and related products.

We provide round-the-clock management services for a variety of Oracle products and related technologies. The importance of 24/7 management cannot be overstated, as databases and applications play a pivotal role in numerous business processes. Any downtime can result in revenue loss, decreased customer satisfaction, and reduced productivity.

Our 24/7 management services ensure quick response to disruptions, preventing issues from escalating. This not only ensures application availability but also helps maintain uninterrupted business operations. Furthermore, our services aid in reducing security risks by promptly detecting and resolving unauthorized access and threats.

In short, 24/7 management is an important aspect of IT management and helps to ensure the continuity of business processes and the protection of important business data.

When carrying out migrations, upgrades, and management, the impact on business operations is paramount. Because our practice is part of the Oracle Area where broader expertise is present, we can count on project leaders, functional consultants, and developers with years of experience on similar systems.



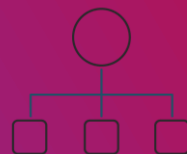
### 24/7

We have a 24/7 standby service available with automated alarms and high priority notifications. Our 24/7 service takes extra care of the continuity of the business.



### One stop shop

We offer all aspects of Oracle management at the Oracle area; from Functional Management and development to Technical Management on-premise or in a (multi) cloud.



### Single point of contact

We offer a central point of contact for your employees through a service portal. We can also be reached by telephone for high priority calls. In addition, our team acts as the owner of your calls, so you always deal with the same group of consultants.



### Together with the customer

We carry out management together with the customer. We strongly adapt the degree of proactivity and innovation to the customer's needs. The functionality of the business is our priority. Helping the customer and therefore the business is always priority one.

# Consultancy



Advice, scans, sourcing and more

We advise on the right architecture for the right application, database, cloud, or other technology. When setting up such an architecture, issues such as security, flexibility, and reliability are paramount.

We conduct health checks on databases, applications, and cloud platforms to identify areas of improvement. Our health checks can also assess the efficiency of an IT management department, providing advice on automation and suggesting improvements.

We specialize in carrying out migrations with minimal impact on business operations. As part of our 'move & improve' offering, we provide advice and support for these processes.



Architecture



Healthchecks

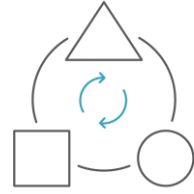


Automation



Move & always Improve

# Projects



## Project Execution and Consultation

Ensuring the right people are available at the right time is a challenge for every organization. We support organizations by executing projects. With over 2500 employees, including more than 125 Oracle consultants, we offer a flexible layer for project execution.

We prefer to take complete ownership of a project, providing a team rather than individual secondments. We also offer temporary services from the technical Oracle portfolio to new or existing customers on a project basis. We conduct one off assessments, upgrades, or migrations in the same fashion as we do multiyear contracts.

In addition, we use our accelerator assessments to advise about for example, architecture, security, automation, or the design and execution of maintenance or management. We also support implementing these advices ourselves for those cases where you as a customer want to keep fully focussed on delivering value to the business.



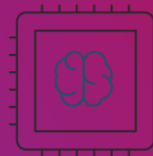
Upgrades



Migrations



Assesments



Automation

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Solution Lead Patrick.van.t.hul@ordina.nl